



Firebelle Productions

Environmental, Health & Safety Training and Publications

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Sole Source Declaration / Bulk Sales Policy

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Firebelle Productions recognizes that many organizations are required to obtain competitive bids for purchases that exceed a threshold dollar amount and that the competitive bid process includes allowances for purchasing products from a sole source provider. Firebelle Productions has prepared this Sole Source Declaration / Bulk Sales Policy to facilitate your purchasing process.

Jill Meryl Levy, sole proprietor of Firebelle Productions, is the author and publisher of the following books and reference cards:

- The First Responder's Field Guide to Hazmat & Terrorism Emergency Response
- Hazardous Materials and WMDs: A Field Guide for Awareness Level Personnel
- The First Responder's Pocket Guide to Radiation Incidents
- Hazmat Chemistry Study Guide
- The Hazmat Chemistry Mini Review
- Take Command of Your Writing
- Crimes Against the English Language
- Hazmat Chemistry Quick Reference Card
- Comparing Three Primary Threats at a Hazmat Incident
- Radioactive Materials Quick Reference Card
- Quick Tips to More Effective Writing
- Quick Tips to Choosing the Right Word
- Quick Tips to Looking Good in Print

Firebelle Productions has a handful of authorized dealers (retail, catalog, and classroom sales only) for the express purpose of reaching a potential market we might not otherwise reach. However, Firebelle Productions' policy is to handle large sales directly with the end customer, not through a dealer, the intent being to provide the author/publisher with maximum compensation for her product while at the same time offering the customer the best available volume discount. It also allows Firebelle Productions to maintain a direct line of communication with our larger customers whose input is so valuable when writing new editions or developing new products. Finally, adopting this as a policy that is applied consistently to all like customers keeps Firebelle Productions in compliance with federal antitrust laws.

Therefore, while Firebelle Productions technically is not the only source of these publications, we are *effectively the sole source* for large orders.

Jill Meryl Levy
owner/author/publisher